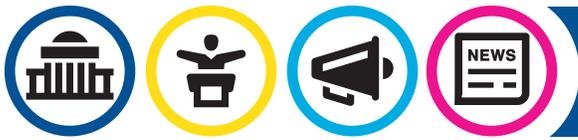




AMERICAN  
ASSOCIATION  
OF PAYERS,  
ADMINISTRATORS  
AND NETWORKS

A black and white photograph of a welder wearing a protective mask and jacket, working in an industrial facility. Bright sparks are being generated from the welding process. The background shows complex machinery and pipes.

**ENSURING VOICE, PROMOTING VALUE FOR  
THE WORKERS' COMPENSATION INDUSTRY**



No matter the business sector or size of organization, every company in America has healthcare risks and costs. Maximizing employee on-the-job protection, moderating premiums and reducing risk are paramount. Workers' compensation insurance is the undeniable solution.

You're part of the largest product segment in the U.S. commercial lines insurance sector. But that does not guarantee profitability or long-term success. To the contrary, claims costs over the past 20 years have steadily increased, while premiums have seesawed. Declining rates combined with increasing claims costs is an issue. Long-tail exposure combined with more-costly drug and prosthetics advances is a challenging compounder. And trends are on the near horizon.

- State workers' compensation reform and regulation
- Lack of treatment guideline consensus
- Growing recognition of the role mental illness plays in on-the-job injury
- Opioid addiction
- Ongoing federal healthcare reform
- Long-term occupational disease manifestation
- Poor public perception of workers' compensation industry
- Automation, online retail buying and other disruptors
- Changes at the Department of Labor

Each of these and more affect your industry. Are you responding strategically?

## AAPAN IS YOUR ADVOCATE

The American Association of Payers, Administrators and Networks (AAPAN) can make sure your voice is heard among federal and state legislators and regulators louder than you can by yourself.

AAPAN is the unified, integrated voice for workers' compensation payers, TPAs, networks, and care management. We serve as an advocate that respects and balances the unique business needs of workers' compensation and the commercial/government markets, so that both may more effectively provide patient access to appropriate, quality health care.

This means representing our industry with key national groups. For example, AAPAN worked with stakeholders to develop workers' comp provider-dispensing model legislation at National Conference of Insurance Legislators to lead state policy on this issue. We also advocate directly at the state level to advance the value networks offer in delivering quality, timely, and efficient care to injured workers.

AAPAN establishes network best practices in the group health market. And we engage directly with state legislative committees and administrative agencies alike to inform policy makers on the many benefits made possible by efficiently managing care in the workers' compensation market.

AAPAN has successfully helped workers' compensation and commercial/ government health plan membership navigate the continually shifting healthcare arena for more than 30 years.

*"AAPAN actively works with its members to positively impact workers' compensation legislation and regulations across the country. It continually provides meaningful information about how potential policymaking will affect our industry. This gives member companies a distinct edge in their strategic planning and ongoing business."*

**Kate Farley-Agee, Vice President, Network Strategy & Operations  
Coventry Worker's Comp Services**

*"Workers' comp regulation varies, sometimes widely, from state to state. AAPAN closely tracks any and all potential changes brewing, and provides timely assistance in seeing those changes do not adversely impact our business. Our membership is an important contributor to OneCall's business management."*

**Kent Spafford, Senior Advisor, Board of Directors  
One Call**

*"As a major unified voice for the workers' compensation industry in the U.S., AAPAN membership gives companies like mine critical visibility and influence with state regulators who may not fully understand the value provider networks and care management services provide. There's no other association that provides the opportunity to collaborate with peers from all over the country on strategies to influence and ensure proper regulation for our health market segment."*

**George Furlong, Senior Vice President, Managed Care  
Sedgwick Claims Management Services, Inc.**

*"Mitchell has been an AAPAN member since 2013 and continues to expand our membership due to the value we receive. In collaboration with AAPAN leadership and many of their members, we have directly impacted workers' compensation legislation and regulations across the country, to the benefit of our customer base. The membership community of payers, administrators and networks insures a balanced regulatory approach. It's very important for companies like Mitchell, our many partners and clients to have a unified seat at the table when these very impactful regulatory changes are being proposed and enacted."*

**Erika James, Senior Vice President, Client Services  
Mitchell International**

## WORKERS' COMPENSATION ORGANIZATION MEMBERS

**CHN PPO, a division of Medlogix**

**Conduent**

**CorVel Corporation**

**Coventry Workers' Comp Services**

**Express Scripts**

**First MCO, Inc.**

**Healthsystems, LLC**

**HealthSmart**

**MagnaCare**

**Medcor**

**MedRisk, Inc.**

**Mitchell International**

**MultiPlan, Inc.**

**Nova Medical Centers**

**One Call**

**Optum Workers' Comp  
& Auto No-fault**

**Paradigm Specialty Networks**

**Preferred Medical  
Claim Solutions, LLC**

**Prime Health Services, Inc.**

**Qual-Lynx**

**Sedgwick Claims  
Management Services, Inc.**

**Trilogy Health Solutions**

**Triton Healthcare Partners**

**VGM HOMELINK**

**WorkCompEDI**

**Zelis Healthcare**